Position: Program Manager/Project Manager, Sales Force
Company: Thoucentric Technology Pvt Ltd

COMPANY OVERVIEW
Thoucentric is Management Consulting Company focused around helping organizations maximize growth & overall performance through transformation of their supply chain. Thoucentric was founded in April, 2015 by key management consulting and supply chain professionals having diverse industry, solution and product experience. Driven by a team of 75+ globally positioned supply chain consultants, Thoucentric is currently serving clients in CPG, Manufacturing, Transportation, Logistics and Retail sectors.

Thoucentric adds value to clients by specializing in effective liaison between business and technology organizations through following areas:

- Supply chain management, strategy and technology consulting
- Large scale program management in IT/ITES space
- Growth enhancement and cost improvement programs
- Merger and acquisition integration programs

We are looking for motivated, team oriented, self-starter professionals to join us in our exciting journey of building a business focused on success of our clients. Being a start-up, we expect individuals to contribute to the growth of the company in different areas besides their specific job description.

JOB OVERVIEW

Job Family: Management Consulting

Designation: Program Manager/Project Manager

Role Summary:

The role requires individuals to formulate, organize and coordinate inter-connected projects across various departments and geographies. The ideal candidate for this role needs to be an excellent leader with experience in managing cross-functional teams to deliver results within the necessary framework, adhering to cost and project delivery timelines.

The role would need individuals to gradually pick up both functional and technical aspects of SFDC that are currently used by client or other market standard technologies recommended by us to the client.

Job Description:

- Project Management of various corporate IT programs and large scale IT implementation & enhancement for Client’s factories and distribution network across geographies and categories.
- Be the liaison between senior business stakeholders and technology teams to make programs successful from a business perspective.
• Hands on experience in establishing and running large initiatives through structured programs
• Define and document the Project Objectives, Scope, Assumptions, Risks and Mitigation
• Ensure that all activities comply with relevant Operating model procedures, including Service Management, Project Lifecycle Methodology (PLM) and Global Control Standards.

• Provide advisory service to the customer on applicability of the technology, the right solution which applies to the use case
• Develop a high-level Project chart with milestones and estimated timelines
• Detail the resources, points of contact, execution method and support mechanism
• Develop a detailed project plan with tasks, resources, time-lines, status tracking

• Candidate will be responsible for solution definition, architecture and design experience.
• Ensure resource availability, allocation and tasks are completed on time to the satisfaction of stakeholders
• Manage timely appropriate communication and relationship with clients, vendors, partners and other stakeholders
• Create and manage periodic reporting of project execution status and other trackers in standard accepted formats
• Own the project plan's delivery on-time and in scope to the satisfaction of all stakeholders

Educational Qualifications:
• Strong educational background from reputed engineering and management schools

Required Skills:
• Excellent communication and interpersonal skills to interact with internal and external stakeholders with emphasis on follow through and reporting
• Excellent organization and project documentation skills
• Analytical and Problem solving skills along with self-motivation to excel
• Meticulous planning skills with attention to detail and multi-tasking skills
• Experience in managing complex SF development and support projects
• Well familiar with SF sales cloud and service cloud processes
• Strong working experience in Microsoft tools including good presentation skills
• Certifications in IT Project Management domain like PMP preferred
• Minimum 4-8 years of progressive work experience in FMCG companies is preferred
• Valid UK work visa holders are preferred

Personal Attributes
• Ability to cope in a complex and fast-changing business environment, and to respond calmly and rationally to changing aspirations in a deadline-driven situation.
• Strong planning and organizing skills including the ability to manage several work streams simultaneously.
• Excellent communication skills with a capacity to present, discuss and explain issues coherently and logically both in writing and verbally.
• Good influencing and persuasion skills with the ability to enthuse and inspire multidisciplinary teams and build successful relationships at all levels.
- Good team player, self-motivated and able to work on own initiative.
- Clear decision-making ability with the facility to judge complex situations and assess when to escalate issues.
- Ability to balance conflicting and changing demands through prioritization and a pragmatic approach.

**Application**

To apply, please submit your detailed resume to Mr Prashant Sharma at prashantsharma@thoucentric.com

Only shortlisted applicants will be notified.